

Part-time Program Delivery Schedule

Automotive Business (AUBU)

Ontario College Diploma

ONLINE COURSES – Fall 2023

Graduation Requirements: 17 Program Courses, 2 Program Option Courses, 2 Communication Courses, 3 General Education Courses, 2 Co-op Work Terms

Recommended Course Sequence – TWO courses per semester			
Semester	Course Code	Course Name	Term
Sem 2	MKTG1003	<u>Principles of Sales</u>	Fall 2023
Sem 1	COMMxxxx	<u>Communications Course</u>	Fall 2023
Sem 1	MKTG1000	<u>Introduction to Marketing</u>	Winter 2024
Sem 2	COMP1003	<u>Microcomputer Applications</u>	Winter 2024
Sem 1	AUTO1001	<u>Introduction to Auto Technology</u>	Summer 2024
Sem 2	MATH1002	<u>Mathematics of Finance</u>	Summer 2024
Sem 1	AUTO1000	<u>Concepts of the Auto Industry</u>	Fall 2024
Sem 3	AUTO2002	<u>Introduction to Canadian Automotive Aftermarket</u>	Fall 2024
	CPHR0001	Co-op and Career Preparation (1 hour per week – 14 hours total)	Winter 2025
Sem 3	AUTO2011	<u>Customer Relationship Management and Digital Marketing</u>	Winter 2025
Sem 2	AUTO1010	<u>Global & Future Trends in Auto Industry</u>	Winter 2025
Sem 4	AUTO 2008	<u>Dealership Sales Operations</u>	Summer 2025
Sem 4	LAWS 1009	<u>Automotive Law and Ethics</u>	Summer 2025
Sem 2	COMMxxxx	<u>Communications Course</u>	Fall 2025
Sem 3	AUTO2010	<u>Introduction to Fixed Operations with Dealership Management Systems</u>	Fall 2025
	COOP1001	Automotive Business Work Term 1	Fall 2025
Sem 2	GNEDxxxx	<u>General Education</u>	Winter 2026
Sem 4	OPTION #2	<u>Program Option – choose 1 from the option list on the next page</u>	Winter 2026
Sem 1	BUSI1001	<u>Organizational Behaviour</u>	Summer 2026
Sem 4	OPTION #1	<u>Program Option – choose 1 from the option list on the next page</u>	Summer 2026
Sem 3	HURM1000	<u>Human Resources Management Foundations</u>	Fall 2026
Sem 3	ECON1004	<u>Microeconomics (ODE)</u>	Fall 2026
Sem 1	ACCT1000	<u>Financial Accounting Principles 1</u>	Winter 2027
	COOP2005	Automotive Business Work Term 2	Winter 2027
Sem 3	GNEDxxxx	<u>General Education</u>	Winter 2027
Sem 4	FNCE2008	<u>Dealership Financial Statements</u> (pre-requisite: ACCT1000) NOTE: this course should be taken in your last Summer of the program	Summer 2027
Sem 4	GNEDxxxx	<u>General Education</u>	Summer 2027

**** Note – course schedule subject to change ****

Recommended Course Sequence – THREE courses per semester			
Semester	Course Code	Course Name	Term
Sem 2	MKTG1003	Principles of Sales	Fall 2023
Sem 1	COMMxxxx	Communications Course	Fall 2023
Sem 2	COMP1003	Microcomputer Applications	Fall 2023
Sem 1	MKTG1000	Introduction to Marketing	Winter 2024
Sem 2	MATH1002	Mathematics of Finance	Winter 2024
	CPHR0001	Co-op and Career Preparation (1 hour per week – 14 hours total)	Winter 2024
Sem 3	AUTO2011	Customer Relationship Management and Digital Marketing	Winter 2024
Sem 1	AUTO1001	Introduction to Auto Technology	Summer 2024
Sem 2	COMMxxxx	Communications Course	Summer 2024
Sem 2	GNEDxxxx	General Education	Summer 2024
Sem 3	AUTO2010	Introduction to Fixed Operations with Dealership Management Systems **this course will be synchronous online – live EVENING classes**	Fall 2024
	COOP1001	Automotive Business Work Term 1	Fall 2024
Sem 1	AUTO1000	Concepts of the Auto Industry	Fall 2024
Sem 3	HURM1000	Human Resources Management Foundations	Fall 2024
Sem 2	AUTO1010	Global & Future Trends in Auto Industry	Winter 2025
Sem 4	LAWS 1009	Automotive Law and Ethics	Winter 2025
Sem 4	OPTION #1	Program Option – choose 1 from the option list on the previous page	Winter 2025
Sem 1	BUSI1001	Organizational Behaviour	Summer 2025
Sem 4	AUTO 2008	Dealership Sales Operations	Summer 2025
Sem 1	ACCT1000	Financial Accounting Principles 1	Summer 2025
Sem 3	AUTO2002	Introduction to Canadian Automotive Aftermarket	Fall 2025
Sem 3	ECON1004	Microeconomics (ODE)	Fall 2025
Sem 4	FNCE2008	Dealership Financial Statements (pre-requisite: ACCT1000) NOTE: this course should be taken in your last Fall of the program	Fall 2025
Sem 4	OPTION #2	Program Option – choose 1 from the option list on the previous page	Winter 2026
	COOP2005	Automotive Business Work Term 2	Winter 2026
Sem 3	GNEDxxxx	General Education	Winter 2026
Sem 4	GNEDxxxx	General Education	Winter 2026

**** Note – course schedule subject to change ****

Completion Timelines

2 courses every semester – finish in 4 years (12 semesters)

Fall-Winter-Summer-Fall-Winter-Summer-Fall-Winter-Summer-Fall-Winter-Summer

3 courses every semester – finish in 2.5 years (8 semesters)

Fall-Winter-Summer-Fall-Winter-Summer-Fall-Winter

Registration opens August 8, 2023

Program Options List (choose 2)		
	ACCT1012	Financial Accounting 2 (ODE)
	ADVE1006	Business Development for Entrepreneurship and Small Business (ODE)
	BUSI 2025	The Business of Esports
	ENTR1005 OR ENTR1002	Entrepreneurship (ODE) Intro to Entrepreneurship
	ETHC1001	Ethical Issues in Business (ODE)
	MGMT2026	Material and Operations Management (ODE)
	MGMT2024	Management Principles (ODE)
	MGMT2027	Intro to Project Management (ODE)
	MGMT3009	Strategic Planning (ODE)
	MKTG1013	Marketing 2 (ODE)
	STAT2004	Statistics (ODE)

**** Note – courses schedule subject to change ****

Ensure you take the CPHR course **two semesters prior to scheduled COOP1 term

Co-op - NOTE: In order to be considered eligible for work term progression a student must have completed their previous academic semester (refer to policy 3.2.1 registration definition) and have **successfully completed the equivalent of two full academic semesters of their program**. Exceptions may apply to students who have been granted course exemptions/credit transfers, or with the approval of the Co-op Consultant.

Questions?

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